

**ARLINGTON CITY COUNCIL
SPECIAL WORKSHOP MEETING AGENDA
NOVEMBER 21, 2016 AT 5:15 P.M.
COUNCIL CHAMBERS**

1. Call to Order

DISCUSSION ITEMS

2. 5:15 p.m. Discuss City's EDA Position.
3. 5:20 p.m. Municipal Development Group, LLC
4. 5:55 p.m. WSB & Associates, Inc.
5. Adjournment

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NOVEMBER 21, 2016**

The special meeting was called to order at 5:15 p.m., Mayor Richard Nagel presiding.

Members present: Battcher, Heiland, Jaszewski, Mayor Nagel, Nuesse, Wills

Members absent: None

Also present: City Adm. Donabauer, Holly Kreft of Municipal Dev. Group, Eric Maass & Jim Gromberg of WSB

Adm. Donabauer commented that the purpose of the meeting was to meet with (interviewed) two companies regarding the City's EDA position. It was agreed that an informal setting would be fine.

Holly Kreft of Municipal Development Group presented information about the company/staff and also about her qualifications and work experience. Various questions were asked/answered, such as what she can bring/offer the City of Arlington. Kreft commented that her first thought is towards business retention and/or expansion (keep here) and then market the empty buildings and/or vacant land (try to draw new business). She commented that she likes the idea of the City and County working together as far as economic development; Scott County is a great model of this concept. Kreft commented that she would be available for office hours on Mondays and could respond to phone calls/emails evenings and weekends.

Jim Gromberg and Eric Maass of WSB presented information about the company and themselves (their qualifications/work experience. Maass talked about the planning services offered. Gromberg talked about the economic services offered. Various questions were asked/answered. They would like to start with a one year contract with the City, which would include a six month review and much flexibility for changes. Once a contract is signed, WSB and its staff become vested in the community and strive to learn about it. Adm. Donabauer questioned how they view economic development between the City and County. Gromberg embraced the idea and said they need to work together; everyone benefits. Gromberg commented that WSB belongs to many other organizations (such as Greater MSP) and the benefits associated with these groups will be afforded to Arlington also.

Mayor Nagel adjourned the meeting at 6:29 pm.

City Administrator Liza M. Donabauer

Mayor Richard Nagel